

GROUP FINANCIAL HIGHLIGHTS

BUSINESS DEVELOPMENT AND EARNINGS

		2017	2016	2015	2014	2013
Order intake	€ m	2,265.3	2,156.6	2,261.2	2,321.2	2,241.2
Sales revenue	€ m	2,205.0	2,165.7	2,334.8	2,181.7	2,247.3
Earnings before interest and taxes (EBIT)	€ m	117.2	88.2	105.2	89.2*	136.2
Earnings before income taxes (EBT)	€ m	104.2	74.6	93.4	72.8*	119.4
Earnings after income taxes	€ m	52.1	47.8	52.2	46.3*	79.9
Cash flow	€ m	124.4	139.8	137.5	124.4*	142.3

BALANCE SHEET

		2017	2016	2015	2014	2013
Balance sheet total	€ m	2,253.4	2,350.2	2,291.1	2,277.9*	2,151.5
Fixed assets	€ m	642.6	641.2	633.1	622.6	591.2
Capital expenditure	€ m	101.9	82.2	82.8	85.1	57.1
Depreciation and amortisation expense	€ m	70.6	72.6	72.8	66.2	60.2
Current assets	€ m	1,519.1	1,596.9	1,573.6	1,568.5	1,520.6
Equity (incl. non-controlling interests)	€ m	885.4	890.3	870.2	819.7*	844.5
Equity ratio (incl. non-controlling interests)	%	39.3	37.9	38.0	36.0*	39.3

PROFITABILITY

		2017	2016	2015	2014	2013
Return on sales	%	4.7	3.5	4.0	3.3	5.3
Return on equity	%	11.7	8.5	11.1	8.8*	14.2
Return on capital employed	%	5.4	4.1	4.9	4.3	6.6

EMPLOYEES

		2017	2016	2015	2014	2013
Number of employees at 31 Dec.		15,455	15,572	16,196	16,309	16,546
Staff costs	€ m	796.7	798.8	819.3	784.8*	787.6

SHARES

		2017	2016	2015	2014	2013
Market capitalisation at 31 Dec.	€ m	884.4	637.7	659.2	735.7	804.3
Earnings per ordinary share (EPS)	€	21.10	18.68	22.30	21.97*	37.38
Earnings per preference share (EPS)	€	21.36	18.94	22.56	22.23*	37.64
Dividend per ordinary share	€	7.50	5.50	5.50	8.50	12.00
Dividend per preference share	€	7.76	5.76	5.76	8.76	12.26

* Adjustment under IAS 8